IMA Fiscal Year 2019 in Review:

100 Years and Counting

A recap of events and milestones during the year ended June 30, 2019







Message from the IMA Chair

"Serving as Chair for this organization in its 100th year of existence has been more than an honor. Pursuing a career in management accounting has been life-changing for me and to be an ambassador for this great profession has been beyond rewarding. I am continually inspired and energized by the IMA members I have met around the world and so proud to have served IMA in the capacity of Chair."

Ginger White, CMA, CSCA IMA Chair, Fiscal Year 2019



100th Anniversary Celebration

100 Years and Counting Highlights

- Unprecedented growth for more investment in your future = Significant, double-digit, volume growth (year over year) in membership (25%) and key CMA metrics such as new CMA candidates (26%), CMA exam registrations (46%), and new CMAs (89%)
- Strong fiscal health for members' competitive advantage = Sustained top-line growth with innovative cost management has allowed IMA to invest in your future with a robust portfolio of products and services designed specifically for our members

The Association of Accountants and

in Business

Financial Professionals

- Cutting-edge learning products to navigate your career and achieve your goals = Technology and Analytics Center (online library of digital courses, research papers, webinars, articles, and blogs), updated CareerDriver[®] assessment and development tool, IMA Excel Data Analytics course, and Ethics course
- Enhanced competencies to ensure relevance = Enhanced Management Accounting Competency Framework and new CMA 2020 exam, reflecting the skills needed to stay relevant and succeed in today's digital workplace
- Value that our members and community can count on = IMA delivers unique value through the contribution of volunteers who participate in IMA's 300+ chapters (both student and professional) and councils, dedicated employees, and engaged members

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A Year When We Reflected on the Past and Prepared for the Future

C. S. "BUD" KULESZA, CMA, CFM AND JOHN POLLARA, CMA

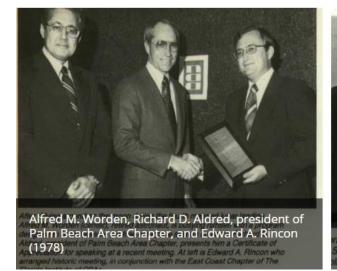
A HISTORY OF THE INSTITUTE OF MANAGEMENT ACCOUNTANTS

YEARS AND COUNTING



IMA 100-Year Anniversary Website

Celebrating the history of IMA through historical photo galleries, videos of today's members, the 100-Year Anniversary book, and so much more! www.ima100years.org





Gallery of historical photos https://ima100years.org/stories/gallery/



The Association of Accountants and Financial Professionals in Business



Video of what IMA's 100-Year Anniversary means to today's members <u>https://youtu.be/GcO2m3c7uDU</u>



Annual Conference in San Diego







The Golden Thread of Value



The Enduring Values of IMA



Passion for Serving Members

Highest Standards of Integrity and Trust

Innovation and Continuous Improvement





Our Strategic Goals

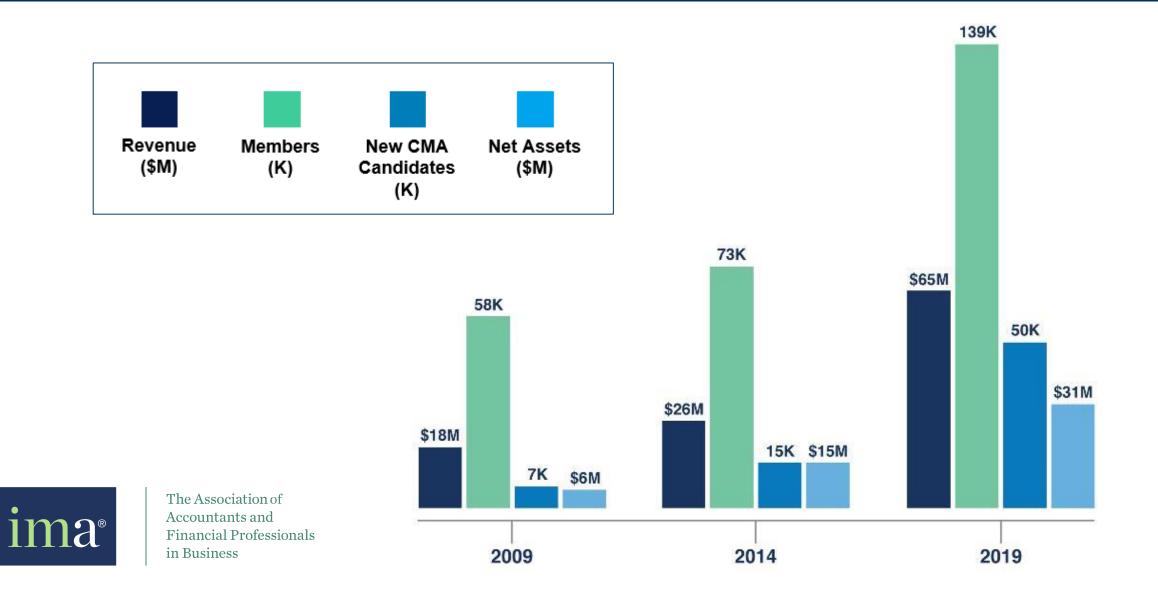
Win	Drive	Raise	Master
Win additional market share by growing the CMA program in the U.S. and globally	Drive member retention and loyalty in all regions by delivering tangible value through relevant programs, products, and services	Raise awareness in the Student/Academic market to expand the membership pipeline and reach CMA-certified Young Professionals of tomorrow	Master technology that directly impacts IMA members and our value proposition





Unprecedented Growth for More Investment in Your Future

IMA's Journey of Growth



The CMA



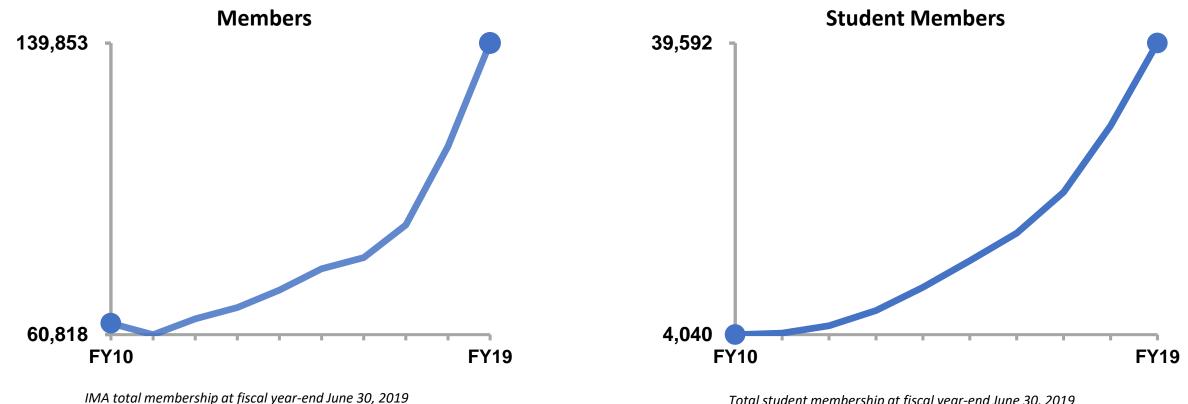


Registered more than **100,000 CMA exams** for the year and our total number of CMA candidates is over **80,000**, representing yearover-year **growth of 32%**.

More than **10,000 CMAs awarded**, with yearover-year **growth of over 89%.**



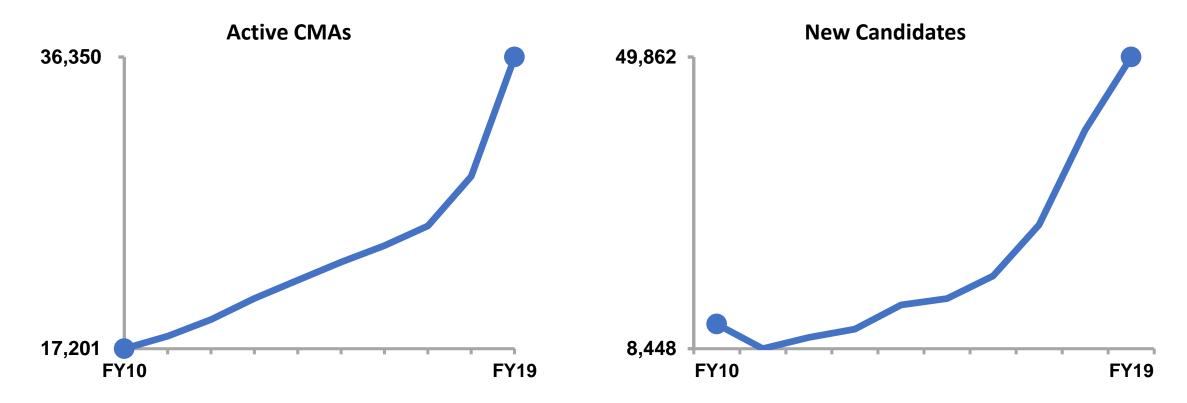
IMA 2019 – A Story of Sustained Growth



Total student membership at fiscal year-end June 30, 2019



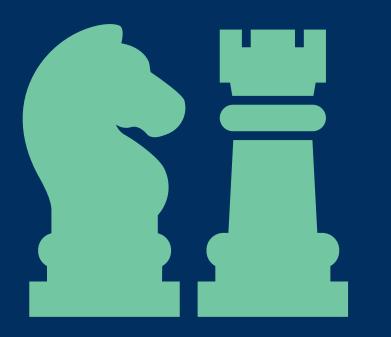
IMA 2019 – A Story of Sustained Growth



Total active CMAs at fiscal year-end June 30, 2019



New candidates at fiscal year end June 30, 2019



Strong Fiscal Health for Members' Competitive Advantage

IMA's Membership Growth







- Five-year CAGR (Compound Annual Growth Rate) for new CMA candidates is 28% and IMA membership is 92%.
- According to Marketing General Incorporated, only 19% of the associations surveyed recorded increases of 50% or more over the same five-year period.



Membership Growth

- Total of 139,853 members in 150 countries
- **300+** professional and student chapters
- Membership continues to grow, expand, and diversify, and the utilization of IMA's resources is at an all-time high.





IMA Around the World



- Over 139,853 members in more than 150 countries
- **10 global offices** established or in formation
- **300+** IMA chapters, both student and professional
- **150** CMA review course providers globally



For Our Members

Impact on Members' Careers

- CMAs earn 57% more in median salary*
- CMAs have strengthened job security, according to 72% of members*
- CMAs are among the world's top finance and accounting professionals

*2019 IMA Global Salary Survey





Individual Growth

- CMAs have greater potential to earn leadership positions
- CMAs can make influential decisions and interpret the numbers





CMAs Add Value in Ways Robots Cannot

Would you rather run the numbers or run the show?



There's a lot of talk about robots taking the jobs of accountants. They're certainly faster at crunching numbers. But who's going to trum their information into insights? And their data into decisions? The answer is, Centified Management Accountants. Because CMAs can do things robots can't. And they have the credential to prove it. Visit us at creatertification.org for details.

> CMA' Feelve get to earn it.

Would you rather run the numbers or run the show?



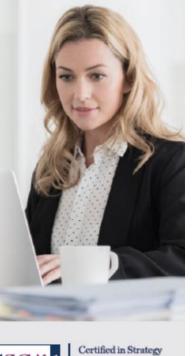
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Strategy Management Skills Are Key for Management Accountants

Earn the CSCA[®] (Certified in Strategy and Competitive Analysis) A specialty credential for CMAs Enhance the CMA® certification by focusing on strategic planning, competitive analysis, and decision making. Strategic Implementation Strategic Creating Analysis Competitive & Performance Evaluation Advantage Visit www.imanet.org/CSCA CSC to register!



and Competitive

- The CSCA[®] (Certified in Strategy and Competitive Analysis) equips you with a forward thinking, strategic perspective to drive critical decision-making
- CSCAs are comfortable directing the strategic planning process, analyzing the environment, creating competitive advantage for their organizations, recommending, implementing, and evaluating strategies
- CSCAs demonstrate the creativity and strategic vision necessary for organization-wide transformation



CMA Media Campaign Reach in Fiscal Year 2019





Recognition of Our Global Efforts



Recognized by *The Accountant/International Accounting Bulletin* as the <u>2017 and 2018</u> Professional Body of the Year





Partnerships Help IMA Achieve Its Mission



Deloitte.





BLACK ACCOUNTANTS, INC.

"Lifting As We Climb"



Koninklijke Nederlandse Beroepsorganisatie van Accountants ACCA

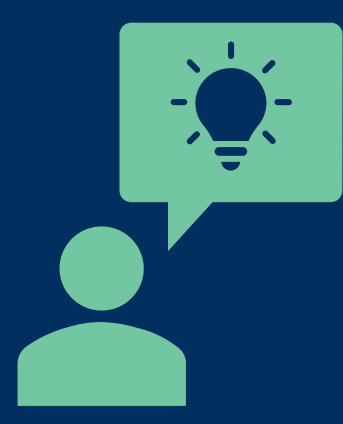
rh Robert Half®











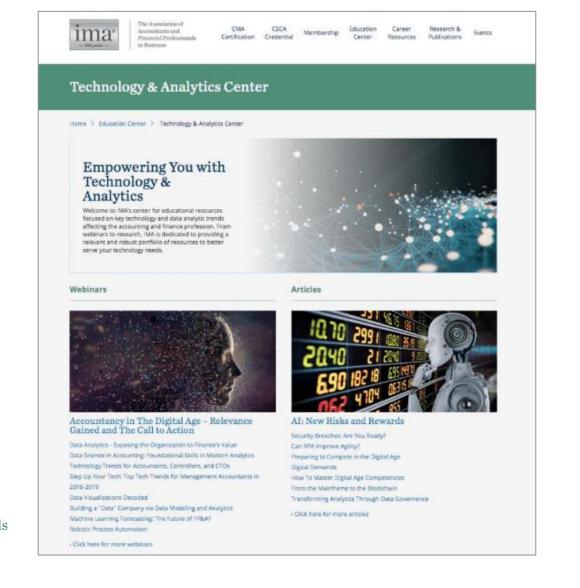
Cutting-Edge Learning Products to Navigate Your Career and Achieve Your Goals

Enhanced Management Accounting Competency Framework





Technology and Analytics Center



- Webinars
- Articles
- Online Courses
- Research

Strategic Finance

IMA's flagship publication is available in print and online every month in English and 6 times a year in Chinese. The winner of a 2019 APEX Award for Publication Excellence, *Strategic Finance* covers topics vital to the profession, ranging from technology and ethics to strategy and financial reporting. The special June 2019 issue celebrated 100 years of IMA's leadership and service to the accounting profession.

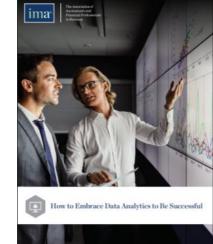


IMA Research

IMA Research and Publications produces thought leadership on the most pressing issues affecting management accountants, from technology to sustainability reporting.



The Data Analytics Implementation Journey in Business and Finance (January 2019)



How to Embrace Data Analytics to Be Successful (February 2019)



IMA Management Accounting Competency Framework (February 2019)



Management Accounting Competencies: Fit for Purpose in a Digital Age? (April 2019)



Developing an Effective Managerial Costing Model (April 2019)



Supporting the Global Profession with Educational **Offerings Around the World**



Continuing Education

- 65+ IMA webinars
- 110+ partner webinars (China)
- 800+ eLearning courses
- IMA Strategy and Competitive Analysis Learning Series[®]
- **COSO Internal Control and Enterprise Risk** Management workshops and online courses



Global Conferences

- IMA's Annual Conference and Expo
- Student Leadership Conference
- China Annual Conference .
- Middle East Annual Conference .
- Women's Accounting Leadership . Series



- **Ethics Series**
- Courses
- Workshops ۰



Education and Resources for the Future

- **Technology & Analytics Center**
- TechTalk webinars



Soft Skills Development

Leadership Academy



Career Resources

CareerDriver[®] career assessment and management tool



Live Events

Over 1,000+ chapter events



Updated CareerDriver® Assessment Tool





Educational Offerings Around the World: China



ima®

The Association of Accountants and Financial Professionals in Business

China Annual Conference

Educational Offerings Around the World: Europe



- Multiple chapter events offering continuing education opportunities
- Strong engagement with members and prospects via social media



Educational Offerings Around the World: Middle East/India



- 100+ chapter events
 - Proprietary
 research on the
 role of management
 accountants in
 India conducted in
 partnership with MyCFO
- Middle East Annual Conference



CMA 2020: Keeping the CMA Relevant

	New Title	New Content
Part 1	Financial Planning, Performance, and Analytics	Technology and AnalyticsIntegrated Reporting
Part 2	Strategic Financial Management	 Business Ethics Sustainability and Social Responsibility

Our recent comprehensive job analysis prompted us to update the CMA exam (effective January 2020) to reflect new demands on the profession





Value That Our Members and Community Can Count On Highlights from Women's Accounting Leadership Series

Events held in New York, Boston, Amsterdam, Jordan, Saudi Arabia, and India











Diversity and Inclusion Commitment

Fundamental to our Core Values, IMA is committed to creating and nurturing a diverse and inclusive member community, accounting and finance profession, organizational workplace, and partner network and to fostering mutual respect between individuals.

IMA embraces a culture of open-mindedness and encourages multiple perspectives to enhance our collaborative solutions, drive innovation, and create and deliver value in all that we do.





IMA Employees Teaming to Make a Difference Through Charity Events





Volunteer Leaders Honored at Our 2019 Annual Conference





Chapter and Council Events Around the World







Message from the President and CEO

"The unprecedented growth we have achieved this year translates directly into more investment for <u>your future</u>. Our members are the reason we exist, and the products and services we develop are designed for your competitive advantage. We understand the challenges of navigating a career in this digital age, but we are committed to helping you achieve your goals. When you gain relevance because you learned a new skill or expanded your career comfort zone, we have done our job. Succeeding in today's workplace is more challenging than ever, but I want you to know IMA is behind you, ready to help in whatever way we can."

Jeff Thomson, CMA, CSCA, CAE IMA President and CEO



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